# Professional Profile





# **Cameron Cauley**

President Property Management NAI Pensacola o +1 850 433 0577 f +1 850 433 5042

c +1 850 291 3341 ccauley@naipensacola.com

# Scope of Service

Specializes in the sales and leasing of commercial investment, office, retail, land and industrial properties.

## **Property Management**

Cameron is the President of the Property Management division of NAI Pensacola, under Cameron's leadership and direction the company manages over 1 million square feet of office, industrial, and multi-tenant retail space. Cameron is committed to providing a pleasant leasing experience, ensuring tenant satisfaction and retention. He applies an advanced skill set to the administration, oversite and leasing, adding value to all managed property in any asset class, resulting in a maximum return for owners upon the sale of their property.

## Background & Experience

Cameron Cauley brings extensive experience and a creative mind-set as a licensed commercial real estate agent at NAI Pensacola. Professionalism, market knowledge, a strong work ethic, along with determination and dedication are characteristics that Cameron bases his career on. Cameron specializes in applying his expertise and market knowledge to broker commercial investment, office, industrial, retail and multifamily properties that consistently exceed the investment goals of his clients. He stays abreast of the latest trends and key market intelligence which directly impacts his client's financial success. By applying these professional philosophies, he has earned a reputation for being a skilled negotiator with refined negotiating and sales tactics and is a solid top producer in the region. Cameron is inventive, resourceful and displays a distinct knack for thinking outside of the box to put deals together that achieve high returns for his clients.

Suite 100

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# Professional Affiliations & Designations

Society of Industrial and Office Realtors (SIOR)

ICSC- International Conference of Shopping Centers

NAIOP- National Association of Industrial and Office Parks

CCA- Crypto Certified Auditor

MiCP- Masters in Commercial Properties

Licensed Real Estate Sales Associate, State of Florida

PAR-Pensacola Association of Realtors

CMLS- Commercial Multiple Listing Service

FAR- Florida Association of Realtors

NAR-National Association of Realtors

#### Client List

Partial

Terramore Development Rimrock Development SunTrust Bank

Finger Enterprises Big Top Investment Group Dogwood Square Shopping Center

Dr. Randall Brown FDC Holdings City of Milton

Loftin Properties The First National Banking C&H Ventures

Ahamad, Ruman, & Merman Association Blue Ridge Summit

JRMA Investments Lemarc Properties Goodson Consulting

AIM Behavioral North Hill Developers Steker LLC

RaceTrac, Inc. NRMF, LLC Elks Lodge

Elavatorski Davis and Gallagher Grant, Grant, Seals
Orpin and Orpin Navarre Square Litchfield Pear Orchard

Horticulture Investment Services Quantum Telecommunications Pensco Trust

# Recent Transactions



# Partial List of Recent Sales

#### Shopping Center & Retail Sales

| 1921 Ortega St             | 16,500 SF | \$2.7 MM   | Strip Mall         |
|----------------------------|-----------|------------|--------------------|
| 5141 Dogwood               | 20,962 SF | \$1 MM     | Strip Mall         |
| 4469 Mobile                | 68,908 SF | \$7.35MM   | Neighborhood Cente |
| 6050 N 9 <sup>th</sup> Ave | 5,342 SF  | \$675 K    | Strip Mall         |
| 5022 W Fairfield           | 6,650 SF  | \$650 K    | Strip Mall         |
| 8155 Navarre               | 8,060 SF  | \$850K     | Stand Alone Retail |
| 1305 Creighton R           | 1,764 SF  | \$725K     | QSR                |
| 1108 12 <sup>th</sup> Ave. | 12,052 SF | \$1.960 MM | Strip Mall         |
| 700 Garden St.             | 4,900 SF  | \$1.2 MM   | Stand Alone Retail |
| 333 Gulf Breeze            | 2,112 SF  | \$740,000  | Stand Alone Retail |
| 580 Burgess                | 36,000SF  | \$4.350MM  | Investment Sale    |

#### Office Sales

| 6700 N Davis     | 7,069 SF | \$1 MM    | Office Building |
|------------------|----------|-----------|-----------------|
| 824 Creighton    | 4,490 SF | \$800K    | Office / WHSE   |
| 8100 Opportunity | 17,504   | \$2.725MM | Office          |

#### Land Sales

| 727 72 <sup>nd</sup> Ave | 4 Acres   | \$610K     | Land |
|--------------------------|-----------|------------|------|
| 3110 Gulf Breeze         | 4 Acres   | \$777K     | Land |
| 3772 Gulf Breeze         | 1.96 AC   | \$950K     | Land |
| 3100 Barrancas           | 7.50 Acre | \$2.3MM    | Land |
| Ates Road                | 282.57 AC | \$1.920 MM | Land |

#### **Industrial Sales**

| 10 Spruce St    | 63,750 SF | \$800K    | Industrial         |
|-----------------|-----------|-----------|--------------------|
| 7801 Sears      | 98,431 SF | \$4.692   | Industrial Complex |
| 9 Clarinda Lane | 16,000 SF | \$499K    | Warehouse          |
| 580 Burgess Rd  | 36,000    | \$4.350MM | Industrial Complex |